



YOUR LOGISTICS PARTNER INDUBAL



## **Company Profile**

Fortune Shipping and Logistics LLC, established in 2015, is a leading provider of integrated and cost-effective logistics solutions in Dubai. We are part of the Smart Marine Group, headquartered in Chennai, India, with a wide network of offices and affiliates worldwide. Our comprehensive logistics solutions with a diversified service portfolio and our wide network, supported by strong affiliates and agents worldwide encompass NVOCC, Freight Forwarding, Warehousing, Containers Trading, Custom Clearance, Warehousing, and Multimodal Transportation services.

### Fortune Shipping – Your First Choice

Fortune Shipping is built on the motto "Logistics Amplified." With a dedication to being your most trusted logistics partner, we are committed to providing expert solutions for the seamless and timely delivery of cargo across the globe. We offer:

- Total Logistics Solution tailored to meet diverse needs
- An Extensive Global Network ensures seamless operations across borders
- Optimized Quality Service aimed at cost-effective cargo transport
- Enhanced Customer Satisfaction through reliable and efficient services





#### VISION

To Empower & Enrich the world of business with our expertise and existence in the field of logistics.



#### Mission

To build a sustainable business model in logistics fostering Strategic partnership, adaptability, and commitment to redefine global connectivity by pioneering value-driven shipping and logistics solutions par excellence.



#### **Quality Policy**

Our quality policy encompasses consistent market research, technology progression, process enhancement, a customer centric approach, sustainable initiatives, employee engagement, and empowerment to uphold the highest standards of quality, efficiency, reliability and cost-effective services, driving longevity of success for our stakeholders.

# MEET OUR TEAM

Fortune Shipping is powered by a dynamic group of young professionals with deep expertise in shipping and logistics. Backed by an experienced senior management team, we've successfully turned strategic goals into impactful business solutions, making us a global logistics leader within just ten years.

## FORTUNE SHIPPING LEADERS



K Krishna Kumar Managing Director



K S Kandasamy

Joint Managing Director



R N Kannan Executive Director

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Trust us to handle your complex logistics with precision, ensuring your cargo reaches its destination on schedule.

## **NVOCC OPERATIONS**

Fortune Shipping is a recognized NVOCC operator, known for its extensive container fleet, global reach, and strong partnerships with Carrier and Feeder Operators. Our single-window system efficiently handles the most complex customer needs.

#### **Strategic Advantages**

**Extensive Fleet** of owned and leased containers ensures flexibility and dependability

**Global Connectivity** and robust network for seamless operations and timely deliveries

Customer-Centric approach with prompt service ensures customer satisfaction

Competitive Pricing and affordable rates without compromising quality

Safe and Secure Deliveries prioritized for optimal protection of cargo shipment



## FREIGHT FORWARDING SERVICES

Fortune Shipping stands out as a global leader in international freight forwarding, offering a wide range of freight solutions. We specialize in providing customized, one-stop logistics services to global destinations. With a network of owned offices and carefully selected partners, we efficiently handle various shipments, ensuring they meet the diverse and ever-changing logistical needs of today's dynamic global market.

#### Our freight forwarding services encompass

- LCL Consolidation
- FCL Consolidation
- Custom Brokerage
- Inland Transportation
- Warehousing Services
- Distribution and Delivery
- Door-to-Door Logistic Solutions





## CONTAINER TRADING, LEASING & FABRICATION

Fortune Shipping has developed strong expertise in container trading, leasing, and fabrication, making it a key part of our business. Our container trading division focuses on the global sale and purchase of both new and used shipping containers. Our large inventory of containers means you can rely on us for sale, lease, or rental of containers—all at competitive prices, tailored to meet specific requirements.

#### **Diverse Fleet of Containers**

- 20- or 40-foot Standard or High-cube containers
- Dry & Reefers containers
- Specialized cargo & Tank containers
- Open-top & flat-rack containers

### PROJECT CARGO HANDLING

Fortune Shipping provides end-to-end logistics solutions for out-of-gauge, heavy haul, and project cargo. Our specialized Project Cargo team excels in managing industrial projects, including oversized and heavy lift shipments. As a trusted leader, we offer tailored solutions and comprehensive services, covering planning, coordination, and transport management for large-scale project cargo.

We move virtually anything, anywhere, no matter the size, complexity, or uniqueness of your project cargo.

#### Our specialties

- Heavy Lift or Over-Dimensional Cargo
- Transport of Exhibitions and Convention Shipments



Dry Bulk Commodities

Out-of-Gauge or Over-Weight Cargo







## BREAK BULK & DRY BULK HANDLING

Fortune Shipping specializes in handling non-unitised and non-containerised cargo. We handle dry and breakbulk cargo, including steel, timber, heavy machinery, cement, sugar, sand, salt, grains, and iron ore. Our clients include leading trading houses, multinational corporations, and reputed manufacturing firms.

- Efficient and safe transportation
- Specialized in unconventional cargo handling
- Technical Expertise in mobilizing and monitoring



## WAREHOUSING

At Fortune Shipping and Logistics, we recognize the pivotal importance of efficient inventory management and distribution in driving business success. Our strategically positioned warehouses and comprehensive solutions enable businesses to streamline inventory operations, accelerate product distribution, and enhance profitability.

With a widespread network of warehouse facilities strategically situated at key ports and locations, Fortune Shipping delivers robust warehousing solutions. We support businesses in optimizing their supply chain management by facilitating seamless inventory management and swift product distribution.



## **CUSTOMS CLEARANCE**

At Fortune Shipping and Logistics, we offer a comprehensive Customs House Broking system designed to streamline business transactions with unparalleled speed and efficiency. Leveraging online entry filing and expert knowledge in handling various schemes, including ATA Carnets and Temporary Imports, we add significant value to our customers' operations both locally and internationally.

With industry expertise in customs clearing, we ensure the smooth transit of inbound and outbound cargo. Our well-established relationships with customs authorities and extensive industry experience ensure swift cargo clearance at Customs, facilitating smooth international transportation for our clients.

Furthermore, our team of professional customs clearance experts provides a seamless and expedited process, guaranteeing fast and hassle-free international transportation. Additionally, our Tariff consultants offer consultancy services on a wide range of matters, such as Dumping, Duty Concessions, and Duty Drawbacks, further enhancing our comprehensive customs broking solutions.



## MARITIME SHIPPING AGENCY SERVICES

Fortune Shipping offers simplified and comprehensive maritime shipping agency services in Dubai, representing ship operators, cargo owners, and forwarders with excellence. Supported by robust infrastructure and operating 24/7, we ensure faster vessel turnaround by handling all critical communication and documentation, acting as your vessel's liaison with local authorities.

#### **Beyond Standard Ship Agency Services**

As one of Dubai's largest shipping agencies, Fortune Shipping handles a diverse range of tasks with a focus on transparency, safety, quality, and integrity. Our extensive maritime industry experience and cohesive global network provide reliable and consistent support, ensuring stress-free vessel operations.

#### **Comprehensive Agency Services**

Cargo Handling, Loading & Discharging

- Pre-Arrival & Departure Planning
- Emergency Response & Liaison
- Vessel Monitoring, Reporting

- Port Clearance & Documentation
- Berthing & Unberthing
- Crew Handling & Immigration
- Bunkers & Waste Disposal



## **OCEAN TRANSPORT**

We offer expert documentation, advanced shipment tracking, and timely delivery. Our services encompass import, export, consolidation, chartering, port-to-port, FCL, LCL, and cross-trade shipments.

- Extensive coverage of international trade lines
- Flexible FCL and LCL consolidation options
- Transparent and competitive pricing models
- Streamlined documentation procedures

## **AIR TRANSPORT**

Experience safe and reliable air freight with Fortune Shipping. Transport your time-sensitive, high-value cargo efficiently. Our dedicated logistics team ensures

- ★ Fast Delivery with minimal risks and swift transit times
- Convenient and swift booking of air freight cargo
- ★ Versatile solutions to accommodate all business categories

## **ROAD TRANSPORT**

We simplify and connect your supply chain from end to end, ensuring reliable and effective logistics with our reliable road cargo transportation solutions.

- Timely deliveries to meet your schedule
- Efficient route planning for cost-effectiveness
- End-to-end supply chain connectivity



**Reliable 24/7 Service:** We understand the importance of timely delivery. That's why our dedicated team ensures the round-the-clock movement of your cargo, always providing peace of mind.

**Strategic Route Optimization:** With our expertise in route planning, we identify the most efficient paths to minimize transit times and reduce costs, maximizing value for our clients.

**Transparent Communication:** We believe in keeping our clients informed. Through regular progress reports, we provide real-time updates on the status of your shipments, fostering trust and confidence in our services.



## **OUR ACCREDITATIONS**

#### **Our Accreditations Ensure Our Highest Quality Standards**

At Fortune Shipping and Logistics LLC, we pride ourselves on our commitment to excellence and our dedication to upholding the highest industry standards. We prioritize service excellence and quality assurance for our clients.







Efficient Marine Logistics for the Modern Morld

## **CONTACT US**

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